

**Appendix 3**  
**Proposal Cost and Rate Forms**

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**City of Vacaville Request for Proposal (RFP), Solid Waste, Recyclables, and Green Waste Collection, Processing, Street Sweeping and Disposal Services**

**Proposal Cost Form 1: Monthly Residential Solid Waste Service Rates**

**PROPOSER Name:**

**Year 1 (July 1, 2013 - June 30, 2014)**

<b>Service Level (a) (b)</b>	<b>Monthly Rate</b>
32 Gallon Solid Waste Cart Container	\$
64 Gallon Solid Waste Cart Container	\$
96 Gallon Solid Waste Cart Container	\$
Lifeline Solid Waste Cart Container	\$
Leisure Town 96 Gallon Solid Waste Cart	\$
Leisure Town Lifeline	\$
Additional Carts (Recycling and Green Waste) (c)	\$
Backyard Pickup Cart Containers	\$

- (a) Service level includes customer choice of one (1) 32, 64 or 96 gallon Solid Waste cart container; one (1) 32, 64 or 96 gallon Recycling cart container and one (1) 96 gallon Green Waste cart container.
- (b) If customers do not chose container sizes, default size will be one (1) 96 gallon Solid Waste cart, one (1) 96 gallon Recycling cart container and one (1) 96 gallon Green Waste cart.
- (c) Customers can request one (1) additional Recycling and one (1) additional Green Waste cart container at no additional charge.

Signature: \_\_\_\_\_ Name/Title: \_\_\_\_\_ Date: \_\_\_\_\_

**City of Vacaville Request for Proposal (RFP), Solid Waste, Recyclables, and Green Waste Collection, Processing, Street Sweeping and Disposal Services**

**Proposal Cost Form 2: Monthly Multi-Family and Commercial Solid Waste Cart and Bin Service Rates**

**PROPOSER Name:**

**Year 1 (July 1, 2013 - June 30, 2014)**

<b>Pick-up per Week</b>	<b>1X Week</b>	<b>2X Week</b>	<b>3X Week</b>	<b>4X Week</b>	<b>5X Week</b>	<b>6X Week</b>
<b>Monthly Service Level (a)</b>	<b>Rate (\$)</b>	<b>Rate (\$)</b>	<b>Rate (\$)</b>	<b>Rate (\$)</b>	<b>Rate (\$)</b>	<b>Rate (\$)</b>
32 Gallon Solid Waste and Recycling Cart Container	\$	\$	\$	\$	\$	\$
64 Gallon Solid Waste and Recycling Cart Container	\$	\$	\$	\$	\$	\$
96 Gallon Solid Waste and Recycling Cart Container	\$	\$	\$	\$	\$	\$
96 Gallon Green Waste Cart Container (b)	\$	\$	\$	\$	\$	\$
1 Yard Bins (Solid Waste and Recycling) (c)	\$	\$	\$	\$	\$	\$
2 Yard Bins (Solid Waste and Recycling)	\$	\$	\$	\$	\$	\$
3 Yard Bins (Solid Waste and Recycling)	\$	\$	\$	\$	\$	\$
4 Yard Bins (Solid Waste and Recycling)	\$	\$	\$	\$	\$	\$
6 Yard Bins (Solid Waste and Recycling)	\$	\$	\$	\$	\$	\$

(a) Service level include one (1) Solid Waste cart container, and customer choice of one (1) 32, 64 or 96 gallon Recycling cart container.

(b) Separate subscription rate.

(c) Rate includes one (1) bin for Solid Waste and Customer choice of one (1) Recycling cart or bin container of equivalent size or less.

Signature: \_\_\_\_\_ Name/Title: \_\_\_\_\_ Date: \_\_\_\_\_

City of Vacaville Request for Proposal (RFP), Solid Waste, Recyclables, and Green Waste Collection, Processing, Street Sweeping and Disposal Services	
Proposal Cost Form 3: Debris Box Service Rates	
PROPOSER Name:	
Year 1 (July 1, 2013 - June 30, 2014)	
Service Level (a)	\$
20 Cubic Yards	\$
25 Cubic Yards	\$
30 Cubic Yards	\$
35 Cubic Yards	\$
40 Cubic Yards	\$
20 Cubic Yard Wood	
40 Cubic Yard Wood	
20 Cubic Yard C&D	\$
25 Cubic Yard C&D	\$
30 Cubic Yard C&D	\$
35 Cubic Yard C&D	\$
40 Cubic Yard C&D	\$
Relocation Charge	\$
Charge Per Day	\$
Compacted per Cubic Yard (10 Yards or more, Customer owned Compactor Box)	\$
(a) Provide rate per pull.	

**City of Vacaville Request for Proposal (RFP), Solid Waste, Recyclables, and Green Waste Collection, Processing, Street Sweeping and Disposal Services**

**Proposal Cost Form 4: Collection Operating Metrics**

**PROPOSER Name:**

<b>Year 1 (July 1, 2013 - June 30, 2014)</b>	Residential Solid Waste Materials	Residential Recyclable Materials	Residential Green Waste Materials	Multi-Family and Commercial Solid Waste Materials	Multi-Family and Commercial Recyclable Materials	Multi-Family and Commercial Green Waste Materials	Debris Box Solid Waste Materials	Debris Box C&D Materials	Commercial Food Waste Materials	Residential On-call Clean up Waste Materials	<b>Total</b>
<b>Customer Account Information</b>											
Number of customer accounts per day											
Number of customer accounts per week											
<b>Route Information</b>											
Total number of drivers											
Total labor hours per day per driver											
Number of routes per day											
Number of collection route trucks per day											
Number of hours on-route per day											
Number of off-route hours per day											
Number of stops per day (residential)											
Number of lifts per day (commercial)											
Number of pulls per day (debris box)											
<b>Annual Tonnage Collected</b>											
Solid Waste Materials											
Recyclable Materials											
Green Waste Materials											
Food Waste Materials											
Construction and Demolition Materials											
<b>Total Annual Tonnage</b>											

Signature: \_\_\_\_\_ Name/Title: \_\_\_\_\_ Date: \_\_\_\_\_

**City of Vacaville Request for Proposal (RFP), Solid Waste, Recyclables, and Green Waste Collection, Processing, Street Sweeping and Disposal Services**

**Proposal Cost Form 5: Labor Metrics and Unit Cost**

<b>PROPOSER Name:</b>				
<b>Year 1 (July 1, 2013 - June 30, 2014)</b>				
<b>Personal Type</b>	<b>Total FTE's</b>	<b>Annual Wages (\$)</b>	<b>Annual Benefits (\$)</b>	<b>Total Wages &amp; Benefits (\$) (a)</b>
<b>Proposed Driver Personnel</b>				
Residential Solid Waste Route Drivers		\$	\$	\$
Residential Recycling Route Drivers		\$	\$	\$
Residential Green Waste Route Drivers		\$	\$	\$
Commercial Solid Waste Route Drivers		\$	\$	\$
Commercial Recycling Route Drivers		\$	\$	\$
Commercial Food Waste Route Driver(s)		\$	\$	\$
Debris Box Route Drivers		\$	\$	\$
Residential On-Call Clean up Route Driver(s)		\$	\$	\$
Container Replacement Route Driver(s)		\$	\$	\$
Spare Driver(s)		\$	\$	\$
<b>Proposed Equipment Maintenance and Support</b>				
Senior Mechanic		\$	\$	\$
Mechanic		\$	\$	\$
Mechanic Helper		\$	\$	\$
Tire Laborer Shop		\$	\$	\$
Welder Shop		\$	\$	\$
Other Laborer Shop		\$	\$	\$
<b>Proposed Route Support and G&amp;A Labor</b>				
General Manager		\$	\$	\$
Controller		\$	\$	\$
Office Manager		\$	\$	\$
Operations Manager		\$	\$	\$
Operations Supervisor		\$	\$	\$
Shop Manager/Supervisor		\$	\$	\$
Dispatcher		\$	\$	\$
Operations Clerk		\$	\$	\$
Public Education Coordinator		\$	\$	\$
Safety/Environmental Manager		\$	\$	\$
Customer Service Representative(s)		\$	\$	\$
Receptionist		\$	\$	\$
Accounting Clerk		\$	\$	\$
Accountant		\$	\$	\$
Other Personnel (List by position title)		\$	\$	\$
<b>Total</b>		\$	\$	\$
<b>(a) Multiply column C*(D+E)=F</b>				

Signature: \_\_\_\_\_ Name/Title: \_\_\_\_\_ Date: \_\_\_\_\_

**City of Vacaville Request for Proposal (RFP), Solid Waste, Recyclables, and Green Waste Collection, Processing, Street Sweeping and Disposal Services**

**Proposal Cost Form 6: Capital Costs**

**PROPOSER Name:**

**Year 1 (July 1, 2013 - June 30, 2014)**

Collection Vehicles	Vehicle Quantities			Total Cost (\$)
	In Service	Spare	Total	
Residential Solid Waste				
Residential Recycling				
Residential Green Waste				
Commercial Solid Waste				
Commercial Recycling				
Debris Box				
<b>Support Vehicles</b>				
Pickup Truck(s)				
Container Distribution				
Service Truck(s)				

Carts, Bins and Debris Box Containers (1)	Container Quantities			Total Cost (\$)
	In Service	Spare	Total	
Residential Solid Waste				
Residential Recycling				
Residential Green Waste				
Commercial Solid Waste				
Commercial Recycling				
Debris Box				
<b>Other Assets</b>				
CRV Equipment and Facility				
HHW Equipment and Facility				
Administrative Office and Equipment				
Truck and Garage Equipment and Facility				
Transfer Station				
Fueling Station				
Other Capital (List by asset)				
<b>Total</b>				

**Note: On a separate sheet to accompany Form 6, list the number of containers by size and type (Solid Waste, Recycling and Green Waste) to be put into service including spares and new or used. For example: Bins: 1 cubic yard: 250 in service, 20 spares: 200 new, 70 used.**

Signature: \_\_\_\_\_ Name/Title: \_\_\_\_\_ Date: \_\_\_\_\_

**City of Vacaville Request for Proposal (RFP), Solid Waste, Recyclables, and Green Waste Collection, Processing, Street Sweeping and Disposal Services**  
**Proposal Cost Form 7: Proposed Income Statement**

**PROPOSER Name:**

<b>Year 1 (July 1, 2013 - June 30, 2014)</b>	Residential Solid Waste Materials	Residential Recyclable Materials	Residential Green Waste Materials	Multi-Family and Commercial Solid Waste Materials	Multi-Family and Commercial Recyclable Materials	Multi-Family and Commercial Green Waste Materials	Debris Box Solid Waste Materials	Debris Box C&D Materials	Commercial Food Waste Materials	Residential On-call Clean up Waste Materials	<b>Total</b>
<b>Revenue</b>											
Residential											
Commercial											
Debris Box											
Street Sweeping											
Recycling Revenue											
CRV Facility											
HHW Facility											
Other Revenue											
<b>Total Revenue</b>											
<b>Expenses</b>											
Disposal Cost											
Wages & Benefits											
Franchise Fees											
Insurance											
Truck Supplies & Repairs											
Equipment Rental											
Depreciation											
Recycling Expense											
HHW Facility											
General & Administrative											
Other Operating Expenses											
<b>Total Operating Expenses</b>											
<b>Total Net Income</b>											

Signature: \_\_\_\_\_ Name/Title: \_\_\_\_\_ Date: \_\_\_\_\_

**City of Vacaville Request for Proposal (RFP), Solid Waste, Recyclables, and Green Waste Collection, Processing, Street Sweeping and Disposal Services**

**Proposal Cost Form 8: Processing and Disposal Fee Rates**

PROPOSER Name:

Year 1 (July 1, 2013 - June 30, 2014)			
Fee Type	Fee Per Ton (\$)	Annual Tons	Total Annual Fees
Municipal Solid Waste (MSW)	\$		\$
Recyclables Processing	\$		\$
Recyclables Processing Residuals	\$		\$
Green Waste Processing	\$		\$
Green Waste Processing Residuals	\$		\$
Food Waste Processing	\$		\$
Food Waste Processing Residuals	\$		\$
C&D Processing	\$		\$
C&D Processing Residuals	\$		\$
Other Fee Items (List by type)	\$		\$
<b>Total</b>			

Signature: \_\_\_\_\_ Name/Title: \_\_\_\_\_ Date: \_\_\_\_\_